

Is Vulnerability Management Overwhelming Your Team?

⚠ Drowning in Alerts

Thousands of vulnerabilities across disconnected tools. Your team can't keep up, and critical risks get lost in the noise.

🎯 Poor Scan Coverage

Authentication failures, credential management nightmares, and blind spots across your environment leave you exposed.

🏢 No Business Context

Executives demand ROI visibility, but translating CVSS scores into business impact is nearly impossible with current tools.

📊 Reporting Chaos

Manual exports, spreadsheets, and disconnected data consume hours while delivering outdated insights.

🕒 Slow Remediation

Without clear prioritization and workflow integration, your MTTR is measured in months, not days.

🏛 Compliance Pressure

Auditors want evidence of risk reduction. You're stuck proving compliance with fragmented data and manual work.

Unified Vulnerability Management Through mROC

A Managed Risk Operations Center transforms fragmented vulnerability data into a strategic risk management framework. As a **Qualys mROC Alliance Partner**, we configure and optimize your environment so vulnerabilities are unified, quantified by business impact, orchestrated through workflows, and communicated with executive clarity.

UNIFY

- ✓ Consolidate vulnerability data from VMDR, WAS, Cloud Agents, and CSAM
- ✓ Implement consistent tag taxonomy across assets
- ✓ Clean up credential stores and optimize authentication success
- ✓ Establish scan schedules and coverage governance
- ✓ Eliminate false positives and stale asset clutter

COMMUNICATE

- ✓ Build role-based dashboards (CISO, infrastructure, applications, cloud)
- ✓ Schedule executive and operational reports
- ✓ Track KPIs: MTTR, exposure age, residual risk
- ✓ Provide trend analysis and risk reduction metrics
- ✓ Deliver board-ready risk presentations

QUANTIFY

- ✓ Enable Enterprise TruRisk (ETM) for unified risk scoring
- ✓ Map vulnerabilities to business owners and asset tiers
- ✓ Define risk thresholds and SLAs by criticality
- ✓ Translate CVE data into financial risk exposure
- ✓ Publish scorecards with business context

ORCHESTRATE

- ✓ Design automated scan and patch workflows
- ✓ Integrate with ITSM for auto-assignment
- ✓ Streamline vulnerability exception management
- ✓ Align remediation with change windows
- ✓ Create repeatable playbooks for common scenarios

Purpose-Built for Vulnerability Management Excellence



Complete Coverage Visibility

Know exactly what's scanned, what's authenticated, and where gaps exist. Optimize sensor placement, Cloud Agent profiles, and WAS configurations for maximum authenticated coverage.



Risk-Based Prioritization

Stop chasing every vulnerability. ETM/TruRisk scoring combines exploitability, asset criticality, and threat intelligence to focus remediation on what actually matters to your business.



Clean, Trusted Data

Eliminate the noise. Proper tagging, asset lifecycle management, and exception governance ensure your team works with reliable, actionable intelligence—not false positives.



Workflow Integration

Connect Qualys to your existing ITSM platforms. Vulnerabilities automatically create tickets, assign to owners, track SLAs, and close the loop when remediated.



Executive-Ready Reporting

Automated dashboards and scheduled reports translate technical vulnerabilities into business risk. Show leadership what's being protected and the ROI of security investments.



Strategic Product Evaluation (Optional)

Assess of your Qualys portfolio to determine which modules—VMDR enhancements, CSAM, WAS, TotalCloud, Patch Management—deliver the best ROI for you.

What You'll Receive

Tangible Deliverables

- ✓ Current-state vulnerability management assessment and gap analysis
- ✓ Target configuration documentation (scans, credentials, agent profiles, WAS configs)
- ✓ ETM/TruRisk scorecards with business mapping
- ✓ Role-based dashboards for CISO, application teams, infrastructure, and cloud operations
- ✓ Scheduled executive and operational reports
- ✓ Product evaluation matrix with adoption roadmap (optional)
- ✓ Final enablement workshop and operational handoff

Business Outcomes

- ✓ Higher authentication rates and broader scan coverage
- ✓ Cleaner data with fewer false positives through intelligent tagging and asset hygiene
- ✓ Risk translated into business terms executives understand
- ✓ Faster remediation through prioritized workflows and integrated ticketing
- ✓ Measurable risk reduction with trendlines and KPI tracking
- ✓ Compliance evidence through automated reporting and audit trails
- ✓ Clear ROI demonstration for security investments

Why Compass IT Compliance

18+ Years with Qualys
Partner Since 2007

1000+ Customers Served
Nationwide

50+ Team Certifications
QSA, CISSP, CISA, CEH

For more information about how Compass IT Compliance can assist your organization, [contact us today](#).